



GMT MONTHLY MEMBERSHIP PROGRESS REPORT

Results as of: 5/31/2020

Multiple District 308

LOCATION: SINGAPORE

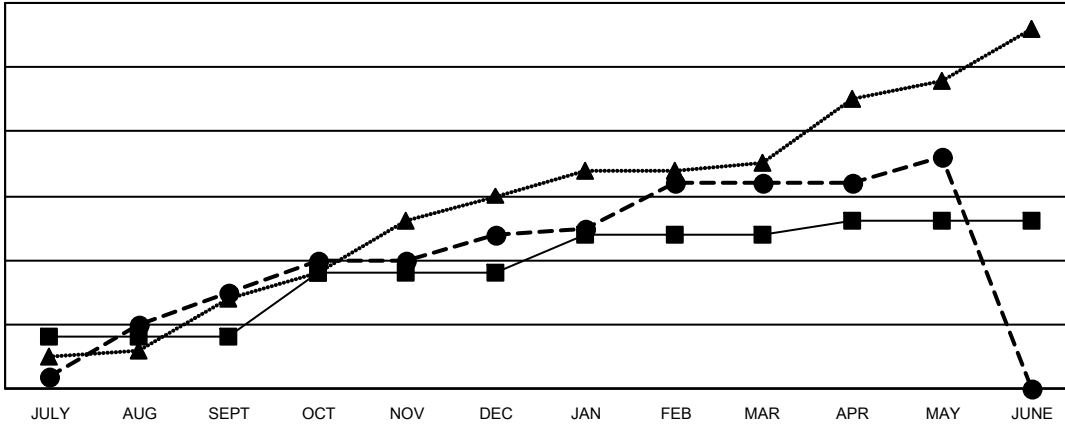
GMT: OPEN

GMT CA 5 - E

| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2019-2020 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 8 | 15 | 7 |
| OCT/NOV/DEC | 10 | 9 | 8 |
| JAN/FEB/MAR | 6 | 8 | 6 |
| APR/MAY/JUNE | 2 | 4 | 0 |

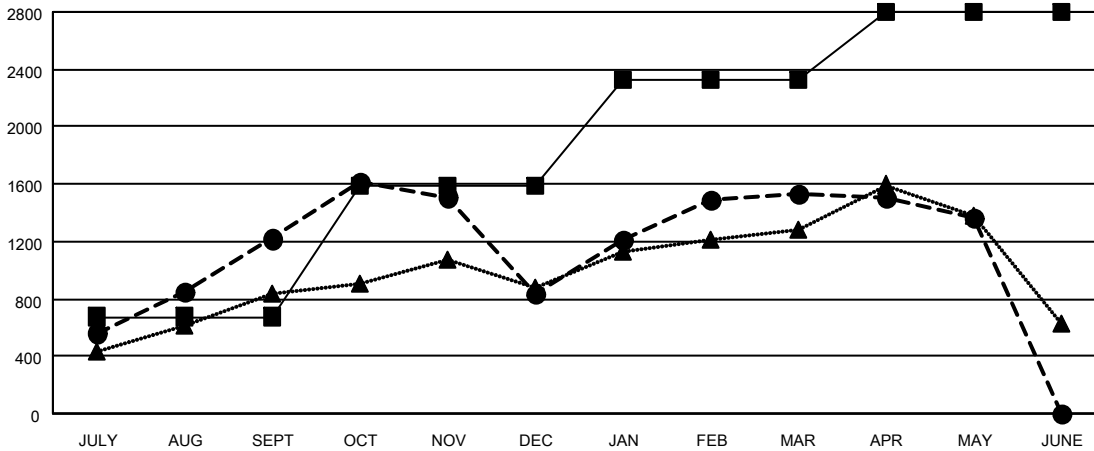
| Members | | | |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2019-2020 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 675 | 2,146 | 796 |
| OCT/NOV/DEC | 915 | 816 | 1,142 |
| JAN/FEB/MAR | 735 | 999 | 275 |
| APR/MAY/JUNE | 470 | 211 | 352 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



- - CURRENT YEAR GOALS FOR NEW CLUBS
- - CURRENT YEAR ACTUAL NEW CLUBS
- ▲ - LAST YEAR ACTUAL NEW CLUBS

GOALS AND ACTUAL MEMBERS CUMULATIVE



- - MEMBER GROWTH NET GOAL
- - MEMBER GROWTH ACTUAL
- ▲ - LAST YEAR MEMBERSHIP ACTUAL

| | | | | | | | | | | | | | | |
|---|---|---|----------------|-----|-------|-------|--------------|--------------|--|--|---------------------------|-------|---------------------------------|-------|
| <p>DROPPED CLUBS: 21</p> | <p>532 CLUBS OF 775 ADDED 1 OR MORE NEW MEMBERS</p> | <p>GENDER DISTRIBUTION</p> <p>MALE 16,223 (69.61%)</p> <p>FEMALE 7,082 (30.39%)</p> | | | | | | | | | | | | |
| <p>DROPPED MEMBERS</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 70%;">DECEASED</td> <td style="text-align: right;">45</td> </tr> <tr> <td>CLUB CANCELLED</td> <td style="text-align: right;">140</td> </tr> <tr> <td>OTHER</td> <td style="text-align: right;">2,379</td> </tr> <tr> <td>TOTAL</td> <td style="text-align: right;">2,564</td> </tr> </table> | DECEASED | 45 | CLUB CANCELLED | 140 | OTHER | 2,379 | TOTAL | 2,564 | <p style="text-align: center;">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</p> | <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 70%;">TOTAL FAMILY UNIT MEMBERS</td> <td style="text-align: right;">2,753</td> </tr> <tr> <td>FAMILY MEMBERS PAYING HALF DUES</td> <td style="text-align: right;">1,536</td> </tr> </table> | TOTAL FAMILY UNIT MEMBERS | 2,753 | FAMILY MEMBERS PAYING HALF DUES | 1,536 |
| DECEASED | 45 | | | | | | | | | | | | | |
| CLUB CANCELLED | 140 | | | | | | | | | | | | | |
| OTHER | 2,379 | | | | | | | | | | | | | |
| TOTAL | 2,564 | | | | | | | | | | | | | |
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| FAMILY MEMBERS PAYING HALF DUES | 1,536 | | | | | | | | | | | | | |